



Invest In Our ECONOMY

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“ *Summit Racing’s future retail store and warehouse facility along the Interstate 20 Corridor will create numerous, good-paying jobs for our community and generate significant sales tax revenue each year as a prime shopping destination for automotive enthusiasts... Car culture has long been a part of Arlington’s history. Summit Racing is a great fit.* **”**

- Bruce Payne
Economic Development
Manager



Summit Racing to Invest \$82 Million in Arlington

Summit Racing Equipment, which bills itself as the world’s largest direct marketer of performance automotive parts and accessories, has announced that it will open a new \$82 million warehouse facility, retail super store and customer support center in Arlington.

The 700,000-square-foot facility, which would be Summit Racing’s fourth United States location, is expected to open in early 2017 at the southwest corner of I-20 and SH 360. Summit Racing expects to employ an estimated 330 workers by 2021, with average salaries ranging from \$37,994 to \$56,910.

Summit Racing officials said the new facility means customers in most of Texas and parts of Oklahoma, Arkansas and Louisiana will enjoy one-day delivery on orders for in-stock parts. Customers in other parts of the Southwest and Midwest United States will also enjoy faster delivery. Summit’s other locations are in McDonough, Georgia; Sparks, Nevada; and Tallmadge, Ohio. (story continued on page 3)

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Spinning to Success

The next time you go to the supermarket, it's likely that you'll see the P&H Casters name or the distinct PolyU® logo on the wheels of your shopping cart. P&H Casters Company, Inc. (P&H) has called Arlington home for more than 25 years, and is the #1 supplier of wheels and casters for shopping carts in the United States.

Founded in California in 1969 by George Paikos and Jim Hicks, P&H moved its manufacturing operations to Texas in 1990. The company pioneered the first liquid die cast polyurethane shopping cart wheel in the early 1980s. The revolutionary, polyurethane shopping cart wheels quickly replaced the industry's standard black rubber wheels, and are now used in stores across the globe.

Developing innovative solutions for the challenges retailers face continues to drive the company's future. With a strong international presence in Latin America, Australia and Canada, P&H has expanded its product line to serve additional industries including logistics and distribution, hospitality, food services and material handling.

P&H recently renovated and expanded its facility located at 1016 W. Harris Road to accommodate a growing workforce. The company has evolved in Arlington, and its leadership wishes to continue growing in a city that values dreams.

Highlights

Sky High in Arlington

Founded in 2001, Skyline Sector 5 (Sector 5) is an experiential marketing firm dedicated to building purposeful experiences for its clients, crew and community. Through creative display designs and event services, Sector 5 works to captivate imaginations and forge real connections between brands and consumers.

In 2014, Sector 5 relocated from Grand Prairie to expand in Arlington and purchased the facility located at 525 113th St. in the Great Southwest Industrial District. It made a significant investment in renovations to create a modern, high-tech and unique work environment for its 40 employees.

Backed by more than 15 years' experience, Sector 5 offers portable, modular and custom-made spaces for the event marketing industry. It provides in-house design, event management, and installation and dismantle services, as well as customized rental spaces to meet all of its clients' needs.

Sector 5 starts a project by deep-diving into a client's brand to create a space that represents the company's identity and supports its event objectives. Next, it looks to

optimize the space by designing a display to be reconfigured for use at other events. The structures are also lightweight and easily packable to help clients receive a maximum return on investment.

Sector 5 frequently partners with Sector 5 Digital, a production agency that creates digital content for sales, marketing and entertainment purposes. Together, they integrate physical and digital components to create fully immersive environments.

The company has achieved record-breaking revenue 15 years in a row and is consistently recognized as one of the top event marketing companies in Texas and across the worldwide Skyline network. Some of its accolades include, five Inc. 5000 awards, Fort Worth Business Top 100, Fort Worth Small Business of the Year, Dallas 100 and Best Modular/Custom Exhibit by Event Design Magazine.

Sector 5 attributes its success to its best resource – people – and actively invests in its crew and culture. A hallmark of that culture is community engagement. Sector 5 consistently looks for ways to meet its community's needs and supports numerous local organizations.

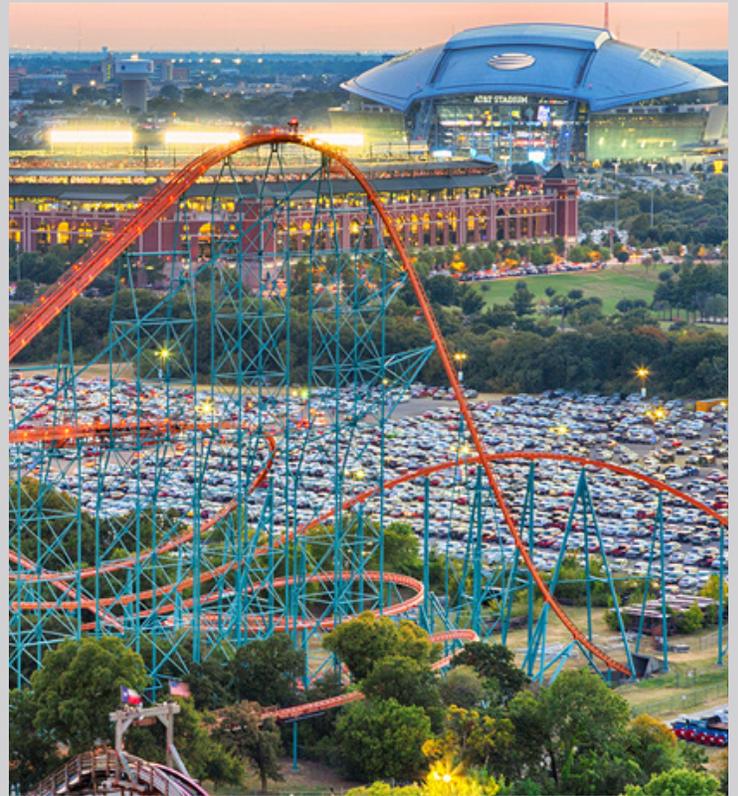


For more information, visit skylinesector5.com or visit Sector 5 on Facebook, LinkedIn, Twitter, YouTube and Instagram.

By the Numbers

Arlington Convention & Visitors Bureau commissioned Longwoods International to conduct a study of Arlington's domestic tourism business in 2015, and the results were astounding!

14M
VISITORS
spent
\$1.399B
in
2015



Business for Breakfast

The Office of Economic Development teamed up with the Texas Manufacturing Assistance Center (TMAC) to produce an educational seminar for local business executives. The event, Business for Breakfast, took place at the Arlington Convention Center on June 23. The topic was one that many companies struggle with – workforce.

The event focused on identifying workforce issues, overcoming challenges and addressing labor trends. The personnel director for General Motors Arlington Assembly Plant, William Krohn, served as the keynote speaker. He kicked off the breakfast by sharing the history of the plant and provided intriguing insights into managing its staff of more than 4,000. Following Mr. Krohn's presentation, a panel discussion was held. The panel consisted of author and TMAC Advisor, Pat Boutier; Amber Gosser, Business Service Director at Workforce Solutions for Tarrant County; and Mr. Krohn.

This was the first such event arranged by the City, and perhaps, will be the first of many. In line with the goal of expanding the City's portfolio of business retention as identified in the Economic Development Strategic Plan, Business for Breakfast served as a valuable retention effort and created the opportunity to reach many local businesses while showing the City's appreciation of their continued investments in Arlington.



Mr. Krohn and the panelists presenting to local businesses at Business for Breakfast on June 23, 2016.

Updates

Summit Racing, cont'd

"Summit Racing is committed to providing our customers with the best possible service, and that includes fast shipping and delivery," said Scott Peterson, Summit Racing Chief Operating Officer. "With the addition of our Texas facility, we will have four locations that will deliver parts to more customers in the continental U.S. in just one to two days."

The new warehouse facility will feature state-of-the-art shipping and handling equipment to process orders quickly and efficiently. It will be large enough to stock many thousands of parts from more than 1,200 manufacturers, ready for immediate delivery.

The Retail Super Store will be a destination for performance enthusiasts in the region. It will have 32,000 feet of display space for parts, tools and accessories for racing; street performance; trucks and off-road vehicles; restoration; late model vehicles; ATVs and UTVs; and motorcycles.

"The Retail Super Store gives customers a chance to see parts in person and talk directly with a tech adviser about parts for their projects," Peterson said. "You can place an order on the



SummitRacing.com website and pick it up in the store. If you're visiting from out of town, you can order at the store and have it shipped to your home."

Summit Racing, which was founded in 1968, expects to break ground for the Arlington facility immediately. The company plans to ship orders from the facility starting April 2017, with the Retail Super Store to open shortly afterward.

Arlington's Office of Economic Development has been working to secure Summit Racing's newest location for the past three years. On August 23, the City Council unanimously approved economic development incentives to facilitate the project, which will generate substantial property tax and sales tax revenue for Arlington.

Arlington Pursues International Investment at SelectUSA Investment Summit in June

The Office of Economic Development attended the 2016 SelectUSA Investment Summit in Washington, D.C. This annual event is held by SelectUSA, part of the Department of Commerce, with a mission to facilitate job-creating business investment into the United States and raise awareness of the critical role that foreign direct investment (FDI) plays in the economy.

Participation in this event is extremely limited, as economic development organizations from across the country covet the opportunity to directly interact with international firms from over 70 countries that are interested in making investments in the United States. Having made this event a priority long in advance, the City was fortunate to attend and obtain a prime location in the event's exhibit hall. The City was one of only several cities in the exhibit hall, with most space being reserved for states or multiple county territories.

The summit is among one of the largest and most prestigious FDI-related events in the country. More than 2,500 participants attended this year, and attendees packed the main ballroom when the event's keynote speakers, President Barack Obama and Secretary of State John Kerry, addressed the crowd.

The event was an all-around success from educational, lead generation and promotional standpoints. The City of Arlington hopes to be invited back to attend again next year.



President Obama speaking at SelectUSA Investment Summit on June 20, 2016.